

**Empowering**  
people who serve  
**the public®**

# **Multiple Municipal Reassessment Consortium**

Melissa Baer | March 18, 2014



# Tyler Technologies

## Corporate Overview



# Empowering people who serve the public<sup>®</sup>



- Offering solutions for state, county, local governments and schools

- The nation's largest software company solely focused on the public sector

- Comprehensive, end-to-end solutions

- Installed base of 11,000+ local government entities and K-12 schools

- 97% client retention rate

# About Us



## Our History

- **Founded in 1966, publicly traded on NYSE**
- **In 1997, shifted focus to information management for local government**
- **Began strategic software acquisitions in 1998**
- **Today, complete portfolio of local government and K-12 software solutions**



# Appraisal & Tax Division

## Overview



**After 75 years in the business...**  
**still leading the way**



# One Proposal, Two Solutions

## Appraisal Services

- Project expertise across 46 states and 23 capitals, appraising more than 30 million parcels
- Best practices blueprint
- Complete turnkey reassessment
- Extensive public relations effort
- Experienced appraisal staff
- **Westchester County experience**

## Software

- Supports the three approaches to value: cost, market and income
- Automates full property tax life cycle
- Comprehensive, powerful...yet, simple and easy to use
- Provides transparency of all municipalities to the public
- Tools to maintain property attributes efficiently after reassessment
- Evergreen approach

# What Sets Us Apart

- Due Diligence
  - ✓ Visited all nine municipalities
  - ✓ Reviewed and discussed current records
  - ✓ Conducted field review to obtain a solid understanding of parcel mix, density, etc.
  - ✓ Learned the expectations of the assessor and municipality
  - ✓ Critical in developing and offering a viable solution

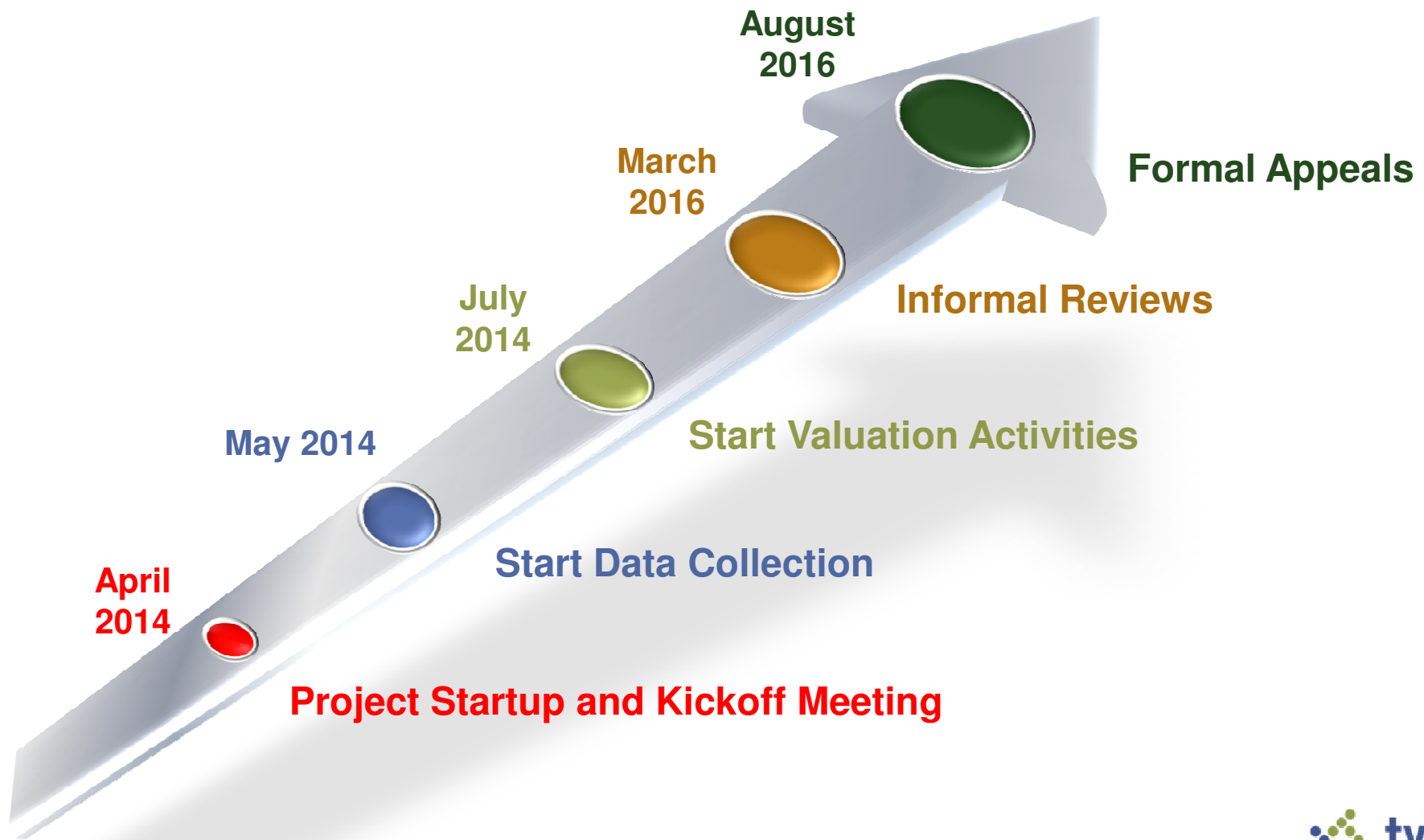




# Reassessment Projects

Jurisdiction	Services Provided
Village of Bronxville, NY	Reassessment
City of Newburgh, NY	Reassessment
Darien, CT	Reassessment
Town of Southampton, NY	Valuation Defense Assistance
Nassau County, NY	Reassessment Assistance (438,000 parcels)
NECCOG, CT (11 town consortium)	Reassessment (40,398 parcels)
Allegheny County, PA (Pittsburgh)	Reassessment (300,000+ parcels)

# Timeline of Events



# Key Staff Members



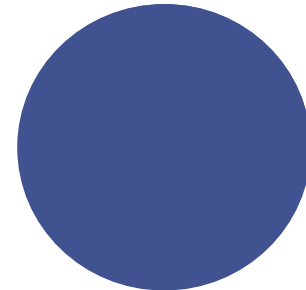
**Melissa  
Baer**  
20 Years

Project  
Manager



**Eric  
Hardy**  
28 Years

Comm  
Supervisor



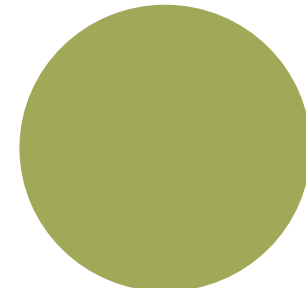
**Salem  
Serdah**  
22 Years

Residential  
Supervisor



**Gynt  
Grube**  
30 Years

Data  
Collector  
Training



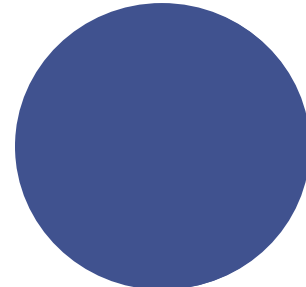
**Paul  
Flynn**  
35 Years

QC Audits



**Genie  
Flynn**  
38 Years

Valuation  
Analyst



# Proven Industry Experience



**Key staff members bring nearly 200 years of combined experience to the project**

**75 years of proven industry experience**



**Over 130 dedicated appraisal staff companywide – over 30 have 15 or more years of service with Tyler**



# Reappraisal: The Big Picture



# Thank You

Questions?

