

Empowering
people who serve
the public®

Multiple Municipal Reassessment Consortium

Melissa Baer | March 18, 2014



Tyler Technologies

Corporate Overview



Empowering people who serve the public[®]

● Offering solutions for state, county, local governments and schools

● Comprehensive, end-to-end solutions

● 97% client retention rate

● The nation's largest software company solely focused on the public sector

● Installed base of 11,000+ local government entities and K-12 schools



About Us



Our History

- **Founded in 1966, publicly traded on NYSE**
- **In 1997, shifted focus to information management for local government**
- **Began strategic software acquisitions in 1998**
- **Today, complete portfolio of local government and K-12 software solutions**

Appraisal & Tax Division

Overview



After 75 years in the business...

still leading the way



One Proposal, Two Solutions

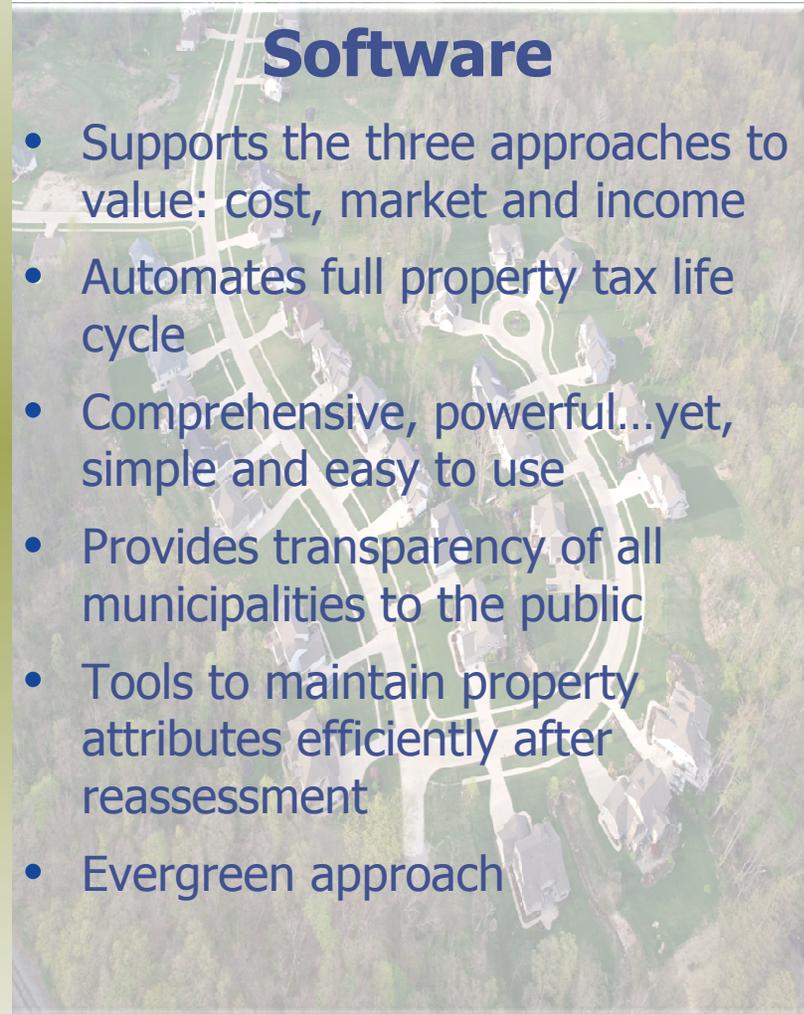
Appraisal Services

- Project expertise across 46 states and 23 capitals, appraising more than 30 million parcels
- Best practices blueprint
- Complete turnkey reassessment
- Extensive public relations effort
- Experienced appraisal staff
- **Westchester County experience**



Software

- Supports the three approaches to value: cost, market and income
- Automates full property tax life cycle
- Comprehensive, powerful...yet, simple and easy to use
- Provides transparency of all municipalities to the public
- Tools to maintain property attributes efficiently after reassessment
- Evergreen approach



What Sets Us Apart

- Due Diligence
 - ✓ Visited all nine municipalities
 - ✓ Reviewed and discussed current records
 - ✓ Conducted field review to obtain a solid understanding of parcel mix, density, etc.
 - ✓ Learned the expectations of the assessor and municipality
 - ✓ Critical in developing and offering a viable solution



Reassessment Projects

Jurisdiction	Services Provided
Village of Bronxville, NY	Reassessment
City of Newburgh, NY	Reassessment
Darien, CT	Reassessment
Town of Southampton, NY	Valuation Defense Assistance
Nassau County, NY	Reassessment Assistance (438,000 parcels)
NECCOG, CT (11 town consortium)	Reassessment (40,398 parcels)
Allegheny County, PA (Pittsburgh)	Reassessment (300,000+ parcels)

Timeline of Events



Key Staff Members



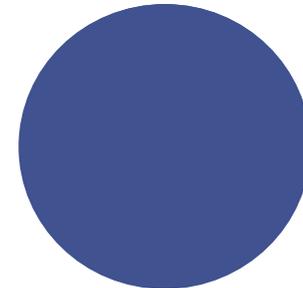
Melissa Baer
20 Years

Project Manager



Eric Hardy
28 Years

Comm Supervisor



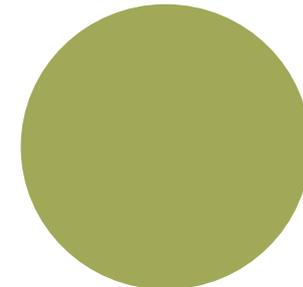
Salem Serdah
22 Years

Residential Supervisor



Gynt Grube
30 Years

Data Collector Training



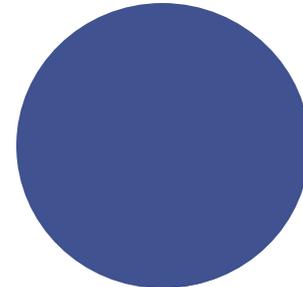
Paul Flynn
35 Years

QC Audits



Genie Flynn
38 Years

Valuation Analyst



Proven Industry Experience



Key staff members bring nearly 200 years of combined experience to the project

75 years of proven industry experience



Over 130 dedicated appraisal staff companywide – over 30 have 15 or more years of service with Tyler

Reappraisal: The Big Picture



Thank You

Questions?

